

TRACY L. HOCK
Certified General Real Property Appraiser

EDUCATION

Bachelor of Arts in Psychology Degree from Hastings College - 2000

EMPLOYMENT

Owner, Raptor Enterprises, Inc. d.b.a. IPEX Appraisal. October 2014 to November, 2020. Purchased appraisal side of business from Investment Property Exchange Inc., Kearney, Nebraska. Name changed to EXCEL Appraisal Solutions, December 2020.

Certified General Appraiser October 2014 to Present. Raptor Enterprises, Inc. d.b.a. IPEX Appraisal, Kearney, Nebraska. Certified in the State of Nebraska to perform Real Estate Appraisal services.

Real Estate Salesperson April 2012 to Present. Investment Property Exchange Inc., Kearney, Nebraska.

Certified General Appraiser May 2011 to October 2014. Investment Property Exchange Inc., Kearney, Nebraska. Certified in the State of Nebraska to perform Real Estate Appraisal services.

Certified Residential Real Estate Appraiser. October 2009 to May 2011. Investment Property Exchange Inc., Kearney, Nebraska. Certified in the State of Nebraska to perform Real Estate Appraisal services.

Certified Residential Real Estate Appraiser. October 2006 to October 2009. Neff-Radcliff-Hayes Appraisal Associates, LLC, Kearney, Nebraska. Certified in the State of Nebraska to perform Real Estate Appraisal services.

Registered Real Estate Appraiser November 2003 to October 2006.

District Executive with Mid-America Council, B.S.A. 2001 to 2003 in Omaha, Nebraska. Managed a district by overseeing 500+ volunteer leaders, 1600+ youth. Included responsibilities in recruiting, fund-raising, and community involvement.

PROFESSIONAL EDUCATION AND QUALIFICATIONS

General Associate Member, Appraisal Institute
Candidate for Designation, Appraisal Institute

The Appraisal Foundation
National USPAP Course – 2003, 2007

National Association of Realtors
Quadrennial Code of Ethics Orientation – 2008

Trans-American Institute of Professional Studies
National USPAP Course A9001 – 2005

Mid-West Appraisers Association
Fundamentals of Real Estate Appraisal – 2003
National USPAP Course – 2003
Practical Application of Residential Real Estate Appraisal – 2003
Residential Report Writing Skills Update – 2003, 2009

Larabee School of Real Estate
Brokerage – 2012
Real Estate Trust Account – 2012
Understanding Buyer's Agency – 2014

McKissock, Inc
Appraising the Oddball – 2004
Construction Details and Trends – 2004

The American Society of Farm Managers & Rural Appraisers, Inc
Sales Comparison Approach – 2012
National USPAP Course Update – 2014
Eminent Domain (A250) – 2019

Hayes Appraisal Association LLC
Application for Cost Approach – 2006

Iowa Real Estate Appraisal Examining Board
National USPAP Course – 2009

Randall School of Real Estate
Principles & Practices – 2011

The Moore Group, Inc
Income Approach to Valuation – 2005
National USPAP Course – 2007
National USPAP Course – 2009
National USPAP Course Update – 2011
National USPAP Course Update – 2013
Appraising Complex Residential Properties – 2013 Sales & Nebraska Report Writing Update – 2013
USPAP Update 2016-2017
Investment Analysis for Income Properties 2017
Basic Construction Refresher 2017
Report Writing Update 2017
USPAP Update 2018-2019
USPAP Update 2020-2021
Supervisor-Trainee Course 2020

Central Community College
Property Evaluation for the Buyer – 2014

The Appraisal Institute

General Market Analysis and Highest & Best Use – 2007
General Appraiser Site Valuation & Cost Approach – 2008
General Appraiser Sales Comparison Approach – 2008
National USPAP Course – 2009
Business Practices and Ethics – 2010
General Appraiser Report Writing and Case Studies – 2010
General Appraiser Income Approach – 2010
Real Estate Finance Statistics and Valuation Modeling – 2010
General Appraiser Income Approach II – 2010
Advanced Concepts & Case Studies – 2014
Advanced Income Capitalization – 2015

COMMUNITY ACTIVITIES

Praise and Worship Band at New Life Church, Kearney, Nebraska
Youth Worker at Church Events